

\$442,544

Combined Annual Benefit

Cost reductions + revenue gains

~3.3 Months

Estimated Breakeven

From first day of deployment

\$1,531,091

5-Year Cumulative Net Benefit

After all eBrief costs

ANNUAL BENEFIT BREAKDOWN

COST REDUCTIONS

|                                    |           |
|------------------------------------|-----------|
| CNA Labor (OT · Agency · Turnover) | \$169,396 |
| Fall Avoidance                     | \$94,547  |
| Sepsis Avoidance                   | \$35,298  |
| UTI Avoidance                      | \$22,187  |
| Wound Care Avoidance               | \$9,833   |
| Regulatory / Survey Deficiency     | \$9,000   |

Total Cost Reductions \$340,261

REVENUE ENHANCEMENT

|                            |          |
|----------------------------|----------|
| VBP Improvement (Medicare) | \$66,787 |
| PDPM Documentation Capture | \$35,496 |

Total Revenue Enhancement \$102,283

5-YEAR PROJECTION

|                | Yr 1   | Yr 2   | Yr 3   | Yr 4   | Yr 5   |
|----------------|--------|--------|--------|--------|--------|
| Annual Benefit | \$443K | \$443K | \$443K | \$443K | \$443K |
| eBrief Cost    | \$208K | \$118K | \$118K | \$118K | \$118K |
| Net Benefit    | \$234K | \$324K | \$324K | \$324K | \$324K |
| Cumulative Net | \$234K | \$558K | \$883K | \$1.2M | \$1.5M |

112%

1-Year ROI

198%

3-Year ROI

225%

5-Year ROI

eBRIEF INVESTMENT

\$90,025

Hardware & Setup (All Rooms)

One-time investment

\$118,321

Annual Ongoing

Inserts + platform

\$208,346

Year 1 Total

Full first-year cost

~\$4.50 per enrolled resident / day

Cost shown is a placeholder - actual costs will vary by installation.